



COTTONWOOD  
INCORPORATED

# 2018 Annual Report





2018 was a good year for Cottonwood, full of change and progress. We welcomed new staff, said good-bye to dedicated retiring staff, achieved high satisfaction from the people we support as well as our many community partners and stakeholders. We experienced steady growth in our services and achieved excellent outcomes in the numerous regulatory reviews we undergo. It was indeed a good year. For many of our readers, we appreciate that you have been loyal supporters of Cottonwood over the years. Others may be new to Cottonwood and the wonderful work we do every day. Whatever the case may be, we value your support. Cottonwood began in June of 1972 with the dream of our founders, including many parents, who wanted to provide a better life for individuals with intellectual and developmental disabilities. Throughout the years, we have been fortunate to have dedicated board members to guide the strategic direction of the organization as well as talented staff who take great pride in the work they do in realizing our mission of “helping people with disabilities shape their own future”. With the ongoing support of our staff, boards, donors, and community partners, we are ready for the challenges and opportunities ahead in 2019.

A handwritten signature in white ink that reads "Sheron Spratt". The signature is written in a cursive, flowing style.

# Shaping Futures



Barb McEldowney has shown so much growth since she's been here over the years, both at work and at home. Barb works at Set 'em up Jack's and Cottonwood Industries. She is energetic, determined, and goes to work every day with a smile on her face. Barb says her job gets her out of the house. She said she couldn't sit there all day looking at the four walls. Barb is very proud to have been a part of the International Special Olympics in the 80's. She and her doubles partner won a gold medal in tennis. She learned how to be independent from her parents because she knew she'd have to be on her own someday. Barb takes pride in her apartment that she has lived in for many years. Staff come



help her twice a week with banking, shopping, and cleaning. Barb has a full life including her family of friends at her apartment complex, church, and in the community. Her support staff and friends help her reach her goals. Barb says, "I love people, I don't hate anybody and my life is going great!"



## Support Services



At Cottonwood, the Support Services Department is comprised of two areas: Targeted Case Management (TCM) and Health Supports. In 2018, Cottonwood Case Managers provided Case Management services to 290 adults and children. TCMs provide consistency and support as persons served create their own support plan to shape the life they want. The Health Support Services team provides health care coordination to many of the people served. Team members schedule medical appointments (1,837 in 2018 alone!), transport and accompany people to appointments, make wellness visits for medical issues, administer medications and inoculations as well as provide training to staff and running the on-site clinic during regular business hours.

## Cottonwood Industries

2018 was a very good year for the Work Services Division. Work availability for consumers has been above 99% for the last 59 consecutive months and it averaged 100% for 2018! Wage earnings for persons served set a record in 2018 with the highest total earnings ever! Consumer satisfaction is at an all-time high of 98% for the services offered to them through Work Services/Cottonwood Industries in 2018. The quality of work produced by Cottonwood's workforce was rated at 99.7% for the year and our business customers responded with a 96% approval rating for the same period. Process enhancements have been made to the cargo lines in 2018 with the goal of improved efficiencies allowing consumers to make more money and work more safely. We are also closing in on a new milestone on the Cargo Tie Down Strap contract with the Department of Defense—8 million!



# Life Enrichment Services

Life Enrichment Services seeks out opportunities to connect to and participate in activities in and around Lawrence that are fun and exciting for our Retirement Enrichment Services (RES) and Work Enrichment Services (WES) participants. In 2018, RES/WES persons served and staff ventured out 1,147 times! RES served 17 fully and semi-retired persons in 2018. The RES team delivers a variety of classes that promote wellness, skill acquisition, and skill maintenance. Whether the focus is on diabetic friendly diets, making informed choices, finding new and interesting recipes or fun, engaging ways to retain range of motion, staff work with consumers to find what works best. WES served 37 people in the past year. The combination of paid work, learning burst activities, and numerous off-site adventures makes WES a vibrant service option for the people it serves.

RES served

**17**

fully and semi-retired  
people in 2018.

WES served

**37**

people in  
the past year.



Provides support to

**104**

people in **48** locations

## Residential

Residential Services provided supports and services to 104 persons in 48 locations during 2018. Our Residential Services are founded on our mission to support each person served in shaping their own future. Meaningful relationships and having opportunities to pursue preferred experiences are essential elements of a full and happy life. People receiving supports from Residential Services responded to a satisfaction survey with a 2.9 score (out of a possible 3.0) reflecting the tremendous commitment of the staff to maintain excellent service delivery. This result reflects our bedrock value of residential staff promoting choices for the people they support and working with them to make informed choices.

# JobLink Supported Community Employment

**264** people served through JobLink in 2018

In 2018, 264 people were served through JobLink. 97% of the jobs supported by JobLink during 2018 lasted more than 90 days which is an increase of 5 percentage points over 2017. The state average success rate is 65% for those people that are referred to service providers and are closed, but overall, only 10% who seek Kansas Rehabilitation Services services make it all the way through referral and services. As of June, 2018, 97% of consumers who receive JobLink services had an average score on the Personal Satisfaction Survey of 2.5 out of 3 or better.

## 2018 JobLink Employers of the Month

Jan – Berry Global

Feb – Lawrence Parks & Recreation

March – USA 800

April – Pioneer Ridge

May – Heartland Home Care

June –Wendy's

July – Pizza Hut-Baldwin City

August – Home Depot

September – Fuzzy's Tacos

October– Double Tree by Hilton

November – Pizza Hut - 6th St.

December – Arizona Trading Co.



Victoria works at Wendy's



Drew works at Fuzzy's Tacos



## Community Developmental Disability Organization (CDDO)

Cottonwood CDDO is the single point of entry for application, eligibility determination, and referral for persons with Intellectual & Developmental Disabilities (I/DD) in Douglas and Jefferson counties. It serves as the coordinator of services for all network providers within those counties. Cottonwood CDDO received a total of 61 applications for I/DD services in 2018. 570 Basic Assessment and Services Information System (BASIS) screenings were completed by the CDDO staff for the same period.

# Salute! A Festival of Wine & Food

The 19th Annual SALUTE! A Festival of Wine & Food was held July 12-14, 2018. This fun-filled 3-day event experience has evolved into one of the premier social events of the Lawrence summer scene. We raised over \$225,000 to benefit the mission of Cottonwood. Thank you to all who participated!

Tickets for 2019 Salute on sale June 3, 2019.



# \$225k+

raised to benefit  
the mission of  
Cottonwood



## 2018 Cottonwood Classic & Minimasters Golf Tournaments

The 2018 Cottonwood Classic Golf Tournament was held on May 21 at Eagle Bend Golf Course. It was a beautiful day for our record 32 teams (a sellout!). The participants helped to raise almost \$20,000 for Cottonwood.

The MiniMasters, Cottonwood's annual miniature golf tournament and fun night, was held on Thursday, May 24 at The Lodge in Baldwin City, Kansas. Despite the torrential downpours, almost 200 people (persons served, staff and families, board and community members) participated in the festivities which included very little mini-golf, a delicious cookout, wonderful dance inside the Lodge, a fish pond, and giant bubble fun under the canopy.



## Cottonwood Classies

The 17th Cottonwood Classies was held on Monday, September 24 in the Southwest Middle School Auditorium. Hank Booth, longtime Foundation trustee, was again the Master of Ceremonies for this wonderful annual celebration of the people we serve, our amazing staff, and community and business partners. Over 500 people attended this event.



### And the Classies went to:

**Shining Star Award:**

Albert Gauna & Barb McEldowney

**Caring & Commitment Award:**

Marion Babb & Ben Layton

**Distinguished Service Award:**

Tana Ahlen

**JobLink Outstanding Employer of the Year:**

LMH Health

**Cottonwood Industries Business Partner of the Year:**

Churchill Container



Lisa celebrates

**10**

years at McDonald's



# Making an Impact



Each year at the Grand Tasting Auction (held the last night of Salute!), we hold a “Raise the Paddle” for a specific need within Cottonwood—and our wonderful donors respond! 2018 was no exception: We raised over \$20,000 to replace one of our vehicles that had unexpectedly “met” another vehicle earlier in July—no one was hurt but the vehicle could no longer be used. Being one vehicle down is a big issue for us as we work to provide supports to persons served to meet their goals of becoming more fully included in our community. The option for participating in additional activities allows the people we support to learn new social skills, provide access to enriching experiences, and will bring diverse populations together to share positive impact within our community.

## Enriching Lives

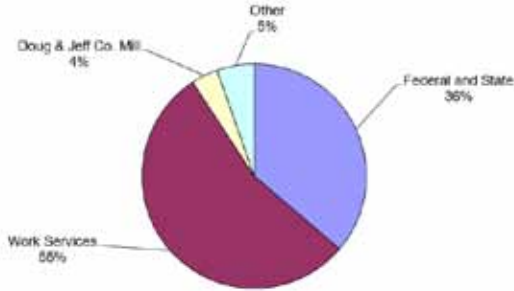
# Shaping Futures

Albert has always been a hardworking, happy guy. He has worked at Culver's for over 15 years. Albert says he cleans tables, vacuums the rugs, puts the chairs down, and puts ice in the bucket. Albert works at Culver's in the morning and then comes to Cottonwood Industries to work in the afternoon. Albert has now lived in his own apartment for several years. He enjoys his independence. He likes to watch TV, cook, and play with Jamaica the cat. Albert is always caring, wishing everyone he meets a good day. He walks in with a smile on his face and sets the tone for the rest of the day!

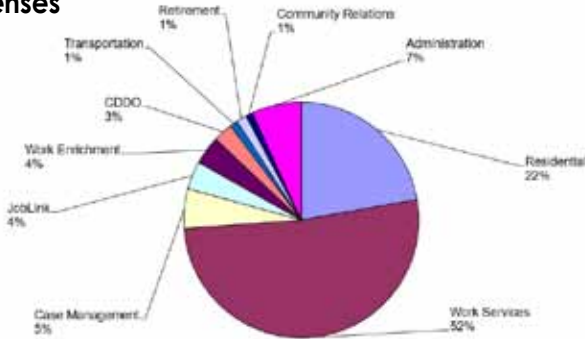


# 2018 Financials

## Revenues



## Expenses



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in the amount of

One-time Donation

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Email: \_\_\_\_\_ Address: \_\_\_\_\_

Credit Card: \_\_\_\_\_ Type: \_\_\_\_\_ CCV: \_\_\_\_\_

Expiration: \_\_/\_\_/\_\_\_\_ Signature: \_\_\_\_\_

Check enclosed     Invoice me

My gift is in honor/memory of: \_\_\_\_\_

Mail to:  
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2801 W 31st St  
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Monthly Donation  
Log on to [www.cwood.org](http://www.cwood.org)  
click *Donate*



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Mr. & Mrs. Dennis Spratt  
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Standard Grooming Supply  
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Ms. Laura Stephenson  
Mr. Andy Stewart  
Mr. & Mrs. Thomas Stewart  
Ms. Laura Stigge  
Mr. & Mrs. Randy Stoecker  
Mr. & Mrs. Jim Stokes  
Ms. Jessica Stoll  
Stone Hill Winery  
Stone Pillar Vineyard & Winery  
Stoneback Appliance  
Stoneworx  
Ms. Angela Stout  
Ms. Donita Strange  
Mr. & Mrs. Bernard Straub  
Mr. & Kendra Curtis Strum  
Mr. & Mrs. Derek Stucker  
Mr. Tim Stultz  
Sunfire Ceramics  
Mr. & Mrs. Darrell Swank  
Ms. Crystal Swearingen  
Mr. & Mrs. Derrill Swearingen

Mr. & Mrs. J. Taylor  
 T-Bones  
 Mr. & Mrs. Steve Tesdahl  
 The Dead Ringers  
 The Kirkpatrick Investment Group of Wells Fargo Advisors  
 The Law Office of Dan Watkins  
 The National WWI Museum & Memorial  
 The Trust Company  
 Theatre Lawrence  
 Ms. Brandi Thompson  
 Ms. Jessica Thompson  
 Mr. Gregory Thompson  
 Top Golf  
 Topeka Zoo & Friends of Topeka Zoo  
 Ms. Phyllis Totten  
 Ms. Kay Traver  
 Triad Leasing  
 Ms. Charlotte Tritch  
 Mr. Lary Trowbridge  
 Truity Credit Union  
 Dr. & Mrs. Kevin Trummel  
 Ms. Irene Tsuneta  
 Mr. & Mrs. Duane Turnbull  
 Ms. Lois Uihlein  
 Mr. & Mrs. Bob Underwood  
 Union Station Kansas City  
 United Way  
 US Bank  
 Ms. Joan Van Nice  
 Mr. & Mrs. Chris Vanderpool  
 Ms. Valene Vanice  
 Mr. & Mrs. Kevan Vick  
 Mr. & Mrs. Bob Vigna  
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 Mr. Dennis Vigna  
 Mr. & Mrs. Kurt Von Achen  
 Ms. Elise Waldron  
 Ms. Peggy Wallert  
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 Mr. & Mrs. Kipp Walters  
 Ms. Anne Walters  
 Ms. Pam Ward  
 Mr. & Mrs. Chuck Warner  
 Mr. & Mrs. Scott Wartman  
 Water's Edge  
 Mr. & Mrs. Michael Watkins  
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 Mr. & Mrs. AR Wells  
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 Mr. & Mrs. Tim Wenger  
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 Mr. Patrick Wenger  
 Dr. & Mrs. Ken Wertzberger  
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 Ms. Kelly Whitehouse  
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 Ms. Katie Whitenight  
 Mr. Jeff Whittier  
 Ms. Karen Wiegert  
 Mr. & Mrs. Jon Wiese  
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 Mr. Adam Williams  
 Ms. Kimberly Williams  
 Ms. Cindy Williams  
 Mr. Todd Williams  
 Mr. & Mrs. Jerry Willis  
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 Mr. Colby Wilson  
 Mr. Steve Wilson  
 Mr. & Mrs. Clark Wilson  
 Mr. David Wilson  
 Mr. Clark Wilson  
 Mr. & Mrs. Greg Windholz  
 Wingstop KC  
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 Mr. James Wohlwend  
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 Mr. & Mrs. Curtis Wood  
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 Ms. Erin Wyatt  
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 Ms. Fleda Yost  
 Mr. & Mrs. Trevor Yost  
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 Ms. Shannon Zandaneo  
 Mr. & Mrs. Stan Zaremba  
 Ms. Ashley Zeller  
 Mr. & Mrs. Dick Zinn  
 Mr. & Mrs David Zupancic

## Memorials

### Marilyn

Kim Ranish  
**Roxann Biann**  
 Carol Rudolph  
**Bernice Rae Boedeker**  
 Mr. & Mrs. John Reeves  
**Vernon Branson**  
 Ms. Jane Getto

### Ralph (Win) Campbell

Mr. & Mrs. Ron Aul  
 Mr. & Mrs. Craig Barr  
 Ms. Rhonda Black  
 Mr. & Mrs. Thomas Black  
 Ms. Pamela Borchardt  
 Mr. & Mrs. George Campbell  
 Mr. & Mrs. Gary Clark  
 Clinton Presbyterian Women  
 Mr. & Mrs. Gerald Cooley  
 Mr. & Mrs. Robert Cummings  
 Mr. & Mrs. Pete Curran  
 Mr. Eric Daigh  
 Mr. & Mrs. David DeBiasse  
 Mr. & Mrs. Harold Dresser  
 Mr. & Mrs. Keith Ely  
 Mr. & Mrs. Laverne Epp  
 Mr. & Mrs. Scott Flory  
 GCB Holdings, L.C.  
 Ms. Tamara Gwaltney  
 Mr. & Mrs. Rock Headrick  
 Mr. & Mrs. Hank Hettwer  
 Mr. & Mrs. Lee Ice

### Ralph (Win) Campbell cont.

Mr. & Mrs. John Jackson  
 Ms. Ellen Kelly  
 Mr. & Mrs. Jack LaRue  
 Dana & Judith Leibengood  
 Ms. Dana Mallett  
 Ms. Melinda Maturro  
 Mr. & Mrs. William McGillivray  
 Ms. Charlyne Michnick  
 Mr. & Mrs. Jerry Morton  
 D.W. Nations  
 Mr. & Mrs. Larry O'Connor  
 Mr. & Mrs. Martin Owens  
 Mr. & Mrs. Tom Patchen  
 Mr. & Mrs. Lee Queen  
 Mr. & Mrs. John Rathbun  
 Dr. & Mrs. John Reese  
 Mr. & Mrs. Stan Rolfe  
 Ms. Dona Sneed  
 Mr. & Mrs. Glen Sonderegger  
 Mr. & Mrs. Bob Underwood  
 Ms. Anne Walters  
 Mr. & Mrs. Stan Zarembo

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### Matthew Frey

Mr. & Mrs. Ralph Frey

### Johnny, Charlotte & John Glinka

Ms. Charlee Glinka

### Kathleen Hughes

Mr. & Mrs. Derrill Swearingen

### Rex Koppes

Mr. & Mrs. Don Adams  
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 Complete Care Chiropractic, LLC  
 Mr. & Mrs. Michael Crubel  
 Ms. Linda Hays  
 Ms. Maureen Hirt  
 Mr. & Mrs. Charles Holle  
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 Mr. & Mrs. John Lichtenhan  
 Mr. & Mrs. Larry Lutz  
 Kathleen O'Neil  
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 Ms. Rosemary Soelter  
 Soelter Services Group, LLC  
 Mr. & Mrs. Bernard Straub  
 Ms. Phyllis Totten

### Linda Pearce

Ms. Jill Baker

### Linda Vigna

Mr. & Mrs. Bob Vigna

### Lyman Wiley

Dr. & Mrs. Mike Well

### Stephen Zimmerman

Kaw Valley State Bank

## Honorariums

### Mike & Carl

Mr. Barney Hubert

### Sam Branson

Dr. Rosemary Jones

### JR Condra

Mr. & Mrs. Al Hack

### Val Deaver

Mr. & Mrs. Tim Wenger

### Matthew Gish

Mr. & Mrs. Steve Gish

### John Knutsen

Mr. & Mrs. Gayle Bryant

### Kim Kuhlman

Ms. Eunice Kuhlmann-Griender

### Noah Meyer

Ranbar Orthodontics

### Barclay Richardson

Mr. & Mrs. Dwane Richardson

### Shelley Schultz

Ms. Ruth Ann Ryan

### Schwartz Siblings

Ms. Peggy Wallert

### Sharon Spratt

Mr. & Mrs. Al Hack

Ms. Delma Hitchcock

Mr. Russ Johnson

### Jeff Whittier & Staff at Aster House

Mr. & Mrs. Donald Owen

### Allan Tarpy

Mr. & Mrs. Daniel Abrahamson

### Peggy Wallert

Mr. & Mrs. Jeff Ingles



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Jill Baker  
*Administrator of Services*

Phil Bentzinger  
*Director of JobLink*

Ettie Brightwell  
*Director of Community Relations  
& Development*

Angela Drake  
*Director of CDDO Administration*

Pat Kimbrough  
*Executive Assistant*

Pam Ludwick  
*Director of Support Services*

Dennis Meier  
*Director of Human Resources*

Heather Thies  
*Director of Life Enrichment Services*

Duane Turnbull  
*Director of Work Services*

Kara Walters  
*Director of Residential Services*

Jessica Wood  
*Chief Financial Officer*

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Tim Marshall  
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Kerry Glasgow, Vice President  
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Paul Werner, Secretary  
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J. Taylor  
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Sharon Spratt, Executive VP  
Kurt Goeser, Vice President  
Kristin Eldridge, Secretary  
Mark Gonzales, Treasurer  
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Cottonwood, Incorporated is a 501 (c) (3) not-for-profit organization that serves children and adults with developmental disabilities. Cottonwood provides employment, residential, and community support services. Cottonwood is a member of Interhab, the Resource Network for Kansans with Disabilities. Cottonwood is partially funded on a contractual basis with the Kansas Department for Aging & Disability Services. Cottonwood is an affirmative action equal opportunity employer. We do business in accordance with the Federal Fair Housing Law. (The Fair Housing Amendment Act of 1998). Labeling and mailing services for this newsletter have been provided by men and women of Cottonwood. An adapted version of this publication and other materials are available by calling 785.842.0550 or by visiting us on the web at [www.cwood.org](http://www.cwood.org).





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