



COTTONWOOD
INCORPORATED

2018 Annual Report





2018 was a good year for Cottonwood, full of change and progress. We welcomed new staff, said good-bye to dedicated retiring staff, achieved high satisfaction from the people we support as well as our many community partners and stakeholders. We experienced steady growth in our services and achieved excellent outcomes in the numerous regulatory reviews we undergo. It was indeed a good year. For many of our readers, we appreciate that you have been loyal supporters of Cottonwood over the years. Others may be new to Cottonwood and the wonderful work we do every day. Whatever the case may be, we value your support. Cottonwood began in June of 1972 with the dream of our founders, including many parents, who wanted to provide a better life for individuals with intellectual and developmental disabilities. Throughout the years, we have been fortunate to have dedicated board members to guide the strategic direction of the organization as well as talented staff who take great pride in the work they do in realizing our mission of “helping people with disabilities shape their own future”. With the ongoing support of our staff, boards, donors, and community partners, we are ready for the challenges and opportunities ahead in 2019.

Sheron Spratt

Shaping Futures



Barb McEldowney has shown so much growth since she's been here over the years, both at work and at home. Barb works at Set 'em up Jack's and Cottonwood Industries. She is energetic, determined, and goes to work every day with a smile on her face. Barb says her job gets her



out of the house. She said she couldn't sit there all day looking at the four walls. Barb is very proud to have been a part of the International Special Olympics in the 80's. She and her doubles partner won a gold medal in tennis. She learned how to be independent from her parents because she knew she'd have to be on her own someday. Barb takes pride in her apartment that she has lived in for many years. Staff come

help her twice a week with banking, shopping, and cleaning. Barb has a full life including her family of friends at her apartment complex, church, and in the community. Her support staff and friends help her reach her goals. Barb says, "I love people, I don't hate anybody and my life is going great!"



Support Services



At Cottonwood, the Support Services Department is comprised of two areas: Targeted Case Management (TCM) and Health Supports. In 2018, Cottonwood Case Managers provided Case Management services to 290 adults and children. TCMs provide consistency and support as persons served create their own support plan to shape the life they want. The Health Support Services team provides health care coordination to many of the people served. Team members schedule medical appointments (1,837 in 2018 alone!), transport and accompany people to appointments, make wellness visits for medical issues, administer medications and inoculations as well as provide training to staff and running the on-site clinic during regular business hours.

Cottonwood Industries

2018 was a very good year for the Work Services Division. Work availability for consumers has been above 99% for the last 59 consecutive months and it averaged 100% for 2018! Wage earnings for persons served set a record in 2018 with the highest total earnings ever! Consumer satisfaction is at an all-time high of 98% for the services offered to them through Work Services/Cottonwood Industries in 2018. The quality of work produced by Cottonwood's workforce was rated at 99.7% for the year and our business customers responded with a 96% approval rating for the same period. Process enhancements have been made to the cargo lines in 2018 with the goal of improved efficiencies allowing consumers to make more money and work more safely. We are also closing in on a new milestone on the Cargo Tie Down Strap contract with the Department of Defense—8 million!



Life Enrichment Services

Life Enrichment Services seeks out opportunities to connect to and participate in activities in and around Lawrence that are fun and exciting for our Retirement Enrichment Services (RES) and Work Enrichment Services (WES) participants. In 2018, RES/WES persons served and staff ventured out 1,147 times! RES served 17 fully and semi-retired persons in 2018. The RES team delivers a variety of classes that promote wellness, skill acquisition, and skill maintenance. Whether the focus is on diabetic friendly diets, making informed choices, finding new and interesting recipes or fun, engaging ways to retain range of motion, staff work with consumers to find what works best. WES served 37 people in the past year. The combination of paid work, learning burst activities, and numerous off-site adventures makes WES a vibrant service option for the people it serves.

RES served

17

fully and semi-retired
people in 2018.

WES served

37

people in
the past year.



Provides support to

104

people in **48** locations

Residential

Residential Services provided supports and services to 104 persons in 48 locations during 2018. Our Residential Services are founded on our mission to support each person served in shaping their own future. Meaningful relationships and having opportunities to pursue preferred experiences are essential elements of a full and happy life. People receiving supports from Residential Services responded to a satisfaction survey with a 2.9 score (out of a possible 3.0) reflecting the tremendous commitment of the staff to maintain excellent service delivery. This result reflects our bedrock value of residential staff promoting choices for the people they support and working with them to make informed choices.

JobLink Supported Community Employment

264 people served through JobLink in 2018

In 2018, 264 people were served through JobLink. 97% of the jobs supported by JobLink during 2018 lasted more than 90 days which is an increase of 5 percentage points over 2017. The state average success rate is 65% for those people that are referred to service providers and are closed, but overall, only 10% who seek Kansas Rehabilitation Services services make it all the way through referral and services. As of June, 2018, 97% of consumers who receive JobLink services had an average score on the Personal Satisfaction Survey of 2.5 out of 3 or better.

2018 JobLink Employers of the Month

Jan – Berry Global

Feb – Lawrence Parks & Recreation

March – USA 800

April – Pioneer Ridge

May – Heartland Home Care

June –Wendy's

July – Pizza Hut-Baldwin City

August – Home Depot

September – Fuzzy's Tacos

October– Double Tree by Hilton

November – Pizza Hut - 6th St.

December – Arizona Trading Co.



Victoria works at Wendy's



Drew works at Fuzzy's Tacos



Community Developmental Disability Organization (CDDO)

Cottonwood CDDO is the single point of entry for application, eligibility determination, and referral for persons with Intellectual & Developmental Disabilities (I/DD) in Douglas and Jefferson counties. It serves as the coordinator of services for all network providers within those counties. Cottonwood CDDO received a total of 61 applications for I/DD services in 2018. 570 Basic Assessment and Services Information System (BASIS) screenings were completed by the CDDO staff for the same period.

Salute! A Festival of Wine & Food

The 19th Annual SALUTE! A Festival of Wine & Food was held July 12-14, 2018. This fun-filled 3-day event experience has evolved into one of the premier social events of the Lawrence summer scene. We raised over \$225,000 to benefit the mission of Cottonwood. Thank you to all who participated!

Tickets for 2019 Salute on sale June 3, 2019.



\$225k+

raised to benefit
the mission of
Cottonwood



2018 Cottonwood Classic & Minimasters Golf Tournaments

The 2018 Cottonwood Classic Golf Tournament was held on May 21 at Eagle Bend Golf Course. It was a beautiful day for our record 32 teams (a sellout!). The participants helped to raise almost \$20,000 for Cottonwood.

The MiniMasters, Cottonwood's annual miniature golf tournament and fun night, was held on Thursday, May 24 at The Lodge in Baldwin City, Kansas. Despite the torrential downpours, almost 200 people (persons served, staff and families, board and community members) participated in the festivities which included very little mini-golf, a delicious cookout, wonderful dance inside the Lodge, a fish pond, and giant bubble fun under the canopy.



Cottonwood Classies

The 17th Cottonwood Classies was held on Monday, September 24 in the Southwest Middle School Auditorium. Hank Booth, longtime Foundation trustee, was again the Master of Ceremonies for this wonderful annual celebration of the people we serve, our amazing staff, and community and business partners. Over 500 people attended this event.



And the Classies went to:

Shining Star Award:

Albert Gauna & Barb McEldowney

Caring & Commitment Award:

Marion Babb & Ben Layton

Distinguished Service Award:

Tana Ahlen

JobLink Outstanding Employer of the Year:

LMH Health

Cottonwood Industries Business Partner of the Year:

Churchill Container



Lisa celebrates

10

years at McDonald's

Making an Impact



Each year at the Grand Tasting Auction (held the last night of Salute!), we hold a “Raise the Paddle” for a specific need within Cottonwood—and our wonderful donors respond! 2018 was no exception: We raised over \$20,000 to replace one of our vehicles that had unexpectedly “met” another vehicle earlier in July—no one was hurt but the vehicle could no longer be used. Being one vehicle down is a big issue for us as we work to provide supports to persons served to meet their goals of becoming more fully included in our community. The option for participating in additional activities allows the people we support to learn new social skills, provide access to enriching experiences, and will bring diverse populations together to share positive impact within our community.

Enriching Lives

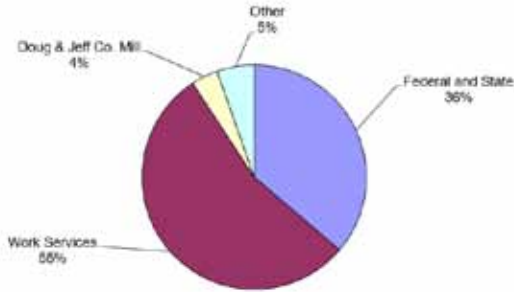
Shaping Futures

Albert has always been a hardworking, happy guy. He has worked at Culver's for over 15 years. Albert says he cleans tables, vacuums the rugs, puts the chairs down, and puts ice in the bucket. Albert works at Culver's in the morning and then comes to Cottonwood Industries to work in the afternoon. Albert has now lived in his own apartment for several years. He enjoys his independence. He likes to watch TV, cook, and play with Jamaica the cat. Albert is always caring, wishing everyone he meets a good day. He walks in with a smile on his face and sets the tone for the rest of the day!

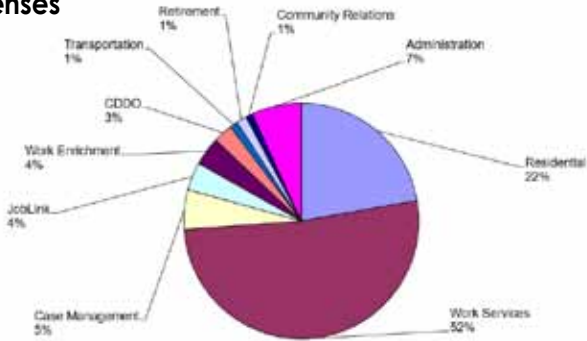


2018 Financials

Revenues



Expenses



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in the amount of

One-time Donation

Name: _____ Phone: _____

Email: _____ Address: _____

Credit Card: _____ Type: _____ CCV: _____

Expiration: __/__/____ Signature: _____

Check enclosed Invoice me

My gift is in honor/memory of: _____

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Lawrence, KS 66047

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click *Donate*



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Bernice Rae Boedeker
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Vernon Branson
 Ms. Jane Getto

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 Mr. & Mrs. Craig Barr
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 Mr. & Mrs. George Campbell
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