



# Annual Report 2016

# From The CEO



I am pleased to share the 2016 Annual Report and reflect on the many successes Cottonwood has experienced this past year. The demand for our diverse array of services and supports is ever increasing, and we continue to do our best to provide quality, person-centered services for each individual connected with Cottonwood. Strong partnerships with persons served, families, neighborhoods and businesses in Douglas and Jefferson Counties are vital to our overall success.

I would like to extend my sincere appreciation to the Board of Trustees of both Cottonwood, Inc. and Cottonwood Foundation for their commitment to Cottonwood and the individuals we serve. Your leadership and guidance are invaluable to the growth and long-term stability of the organization.

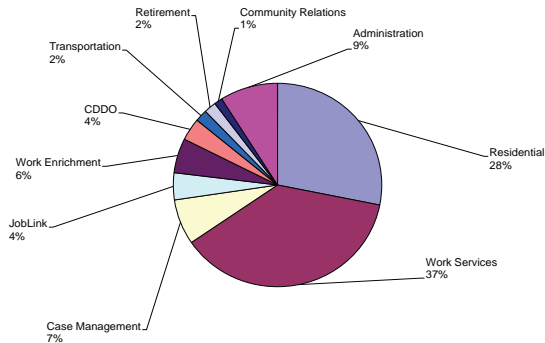
Cottonwood’s mission is “helping people with disabilities shape their own future.” We are forever grateful to our dedicated staff who support the individuals we serve to live out this mission every day. Most importantly, we are grateful to the individuals we support for choosing Cottonwood. Your life’s goals inspire all of us to do our best every day.

We are very appreciative of the generous support of our donors and invite you to come see us and discover how your investments of time, money and effort benefit Cottonwood day after day, year after year.

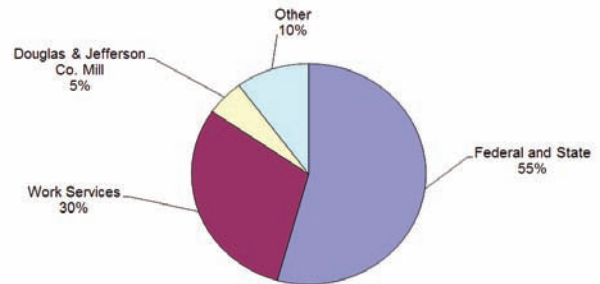
*Sharon S. Spratt*

## 2016 Financials

### Expenses



### Revenue



## Residential



Melissa works on her laundry.



These ladies have had a great time growing their own vegetables in their own backyard!



Michael and Jon enjoy shooting hoops at their home.

In 2016, Residential Services provided supports and services to 115 persons in 56 locations. The hiring and retaining of staff continues to be a major difficulty for Residential Services. Despite that difficulty, persons receiving Residential Services responded to a satisfaction survey with a 2.8 score (out of a possible 3.0) indicating the commitment that staff make everyday to excellent service provision.

## Support Services



Allan gets his blood pressure checked.

In 2016, Cottonwood Case Managers provided Case Management services to 305 adults and children. Cottonwood Case Managers received a 95% satisfaction rating from stakeholders participating in the 2016 Parent/Guardian/Care Provider/Family Satisfaction Survey. Health Support Services underwent a major reorganization in 2016, welcoming many new staff and a different organizational structure.

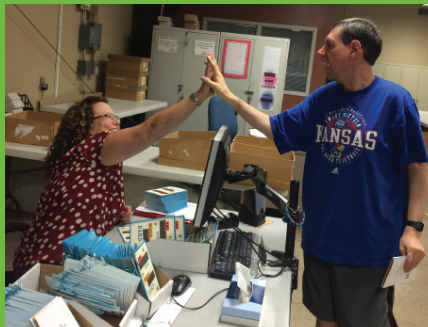
## Cottonwood Industries (Work Services)



Joe concentrates on his work.



Diana works on labeling.



Kathy and Matt "high-five" on a job well done.



Angela carefully prepares product for the shrink wrap machine.

2016 was again a very good year for the Work Center. Work was available 99.9% of the time! The folks who are working here have had many different and interesting jobs—and it is a very busy place! Cottonwood Industries is a fulfillment center for 30 businesses in our region. 2016 was one of our record years for pay out in consumer wages, for work done at Cottonwood & by work crews in area businesses.

## JobLink (Community Employment)

### JobLink Employers of the Month for 2016

January	Applebees - Iowa St
February	Wendy's 6th St
March	Bird Physical Therapy
April	Merchants Pub & Plate
May	Royal Crest Lanes
June	Wild Territory
July	Pawsh Wash
August	Checkers
September	Menard's
October	Westside 66
November	Downtown Lawrence, Inc.
December	Cherry Hill Properties



Terry works at Jefferson's

JobLink was awarded a new 5 year pilot contract offered by the Kansas Rehabilitation Service (KRS) with 4 other state agency collaborative partners. The project will focus on using company tours, informational interviews, job shadows, paid work experiences, and on-the-job training as tools to get high school graduated students competitive, integrated jobs. Overall, there were 253 people served through JobLink in 2016.



Kelsey works at LMH

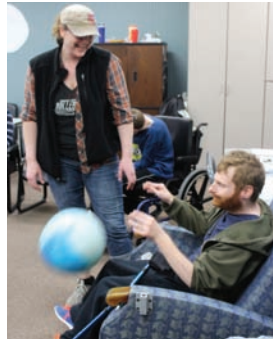


## Life Enrichment Services

Life Enrichment Services (LES) is made up of 2 service arms—Retirement Enrichment Services (RES) and Work Enrichment Services (WES.) RES served 21 fully and semi-retired persons in 2016. Some of the individuals in Retirement are aging with a decline of physical abilities and loss of skills due to physical impairment and/or dementia. WES served 40 people in the past year. WES offers paid work and learning activities everyday along with support for social, emotional, or physical needs as required. In both “arms” community integration is emphasized. Persons served satisfaction for RES was 95% and WES had a 98% satisfaction rate.



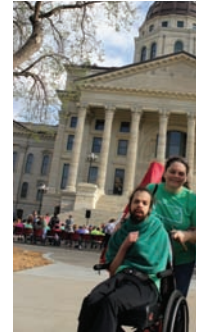
*Students from University of Kansas provide music therapy.*



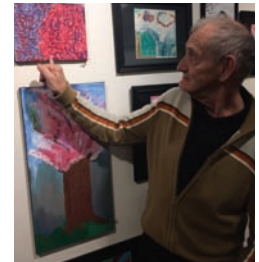
*Corinna & Val enjoy tossing the ball.*



*Sam enjoys printmaking at the Lawrence Arts Center.*



*Sheri & Cedric at Push Day.*



*Eldon points out his artwork.*

## CDDO (Community Developmental Disability Organization)

Cottonwood CDDO is the single point of entry for application, eligibility determination, and referral for Intellectual/Developmental Disabilities (I/DD) services in Douglas and Jefferson counties. In 2016, Cottonwood CDDO received a total of 44 applications for I/DD services. 442 Basic Assessment and Services Information System (BASIS) screenings were completed by CDDO staff in 2016. This screening establishes eligibility for Home and Community Based Services (HCBS)/IDD waiver services and assigns a “tier” score which influences the rate that is paid to providers.



*KD & Susan have a chat.*

## Cottonwood Classies



*Gary Sollars and Dick Zinn*

The 16th Cottonwood Classies was held on Monday, September 26 in the Free State High School Auditorium. Hank Booth, longtime Foundation trustee, was again the Master of Ceremonies for this annual celebration of the people we serve, our amazing staff and community partners. Over 500 people attended this event.

**Lifetime Achievement Award:**  
Gary Sollars and Dick Zinn

**Caring & Commitment Award:**  
Susan Davis and Alyson Wingert

**Shining Star Award:**  
Drew Logan and Shirley Thompson

**JobLink Outstanding Employer of the Year:**  
The Olivia Collection

**Cottonwood Industries  
Business Partner of the Year:**  
Pennington & Co.



*Andrew Logan*

## Cottonwood Classic Golf & Minimasters

The Cottonwood Classic Golf Tournament was held on Monday, June 20 at Alvarmar Golf Club. The 120 golfers had a great time and enjoyed the special camaraderie of the afternoon outing.



The Minimasters tournament was held at The Lodge in Baldwin City. John Schmidt was the 2016 winner.



John Schmidt was the 2016 winner. Golf, horse carriage rides, dancing and dinner make this quite an evening of fun! We love seeing everyone having such a good time!



## Salute! A Festival of Wine & Food



*Mass St. Mosey*

The 17th Annual SALUTE! A Festival of Wine & Food was held on July 7-9. This 3-day event has evolved into one of the premier social events of the Lawrence summer scene. Almost \$200,000 was raised to benefit the mission of Cottonwood.



*Winemaker Dinner*



*Grand Tasting & Auctions*

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